

# buyer questionnaire



Finding the perfect home rarely happens, as compromises are inherent in the home purchase process. But with our help, I'll work to get you as close as I can to your ideal home. Please take a minute and help me by answering the following questions. Your feedback will provide information I can use to simplify your property search and save you time. If there are any details that aren't addressed in the questions, feel free to add them.

## general questions

Where do you want to buy property? \_\_\_\_\_

Is there any specific part of the city/area that you prefer?

Do you have children? YES  NO

Is there a specific school or school district you'd prefer to live in/near? YES  NO

If yes, which school district(s)? \_\_\_\_\_

Do you have pets? YES  NO  What kind, and how many? \_\_\_\_\_

Have you bought or sold a home in the past? YES  NO

If yes, how long ago and where? \_\_\_\_\_

Do you need to sell a property before you can purchase another? YES  NO  ON MARKET

Are you currently in a lease? YES  NO  If yes, when does it expire? \_\_\_\_\_

How soon do you want/need to be in a new home? \_\_\_\_\_

Are you interested in a new home, a resale home, or both? NEW  RESALE  BOTH

Do you or any members of your family have any disabilities, conditions, or other circumstances that would require specific home features? YES  NO

If yes, which features do you or your family members require? \_\_\_\_\_

\_\_\_\_\_

## financing and pricing

Have you arranged financing yet? YES  NO

Do you need assistance in locating financing? YES  NO

Have you been pre-qualified, pre-approved, or otherwise informed as to what your maximum purchase amount is? YES  NO

If yes, what amount have you been pre-qualified/pre-approved for? \_\_\_\_\_

If yes, will your financial company issue a pre-qualified/pre-approval letter stating this amount? YES  NO

Do you have enough funds in your account to cover earnest money (typically 1 percent of the purchase price)? YES  NO

What monthly payment range would you feel comfortable with? \_\_\_\_\_

Will you require down payment assistance? YES  NO

## your new home

What style of home would you prefer? \_\_\_\_\_

Are stairs acceptable? \_\_\_\_\_

Is a master bathroom important to you? YES  NO

If yes, which would your prefer: 1/2 BATH  3/4 BATH  FULL BATH  5-PIECE BATH

What square footage do you prefer? UNDER 1,000  1,000-2,000  2,000-3,000  OVER 3,000

Do you want a basement? YES  NO  NO PREFERENCE

If yes, which style? UNFINISHED  PARTIALLY FINISHED  TOTALLY FINISHED  WALK-OUT

Is air conditioning important to you? YES  NO

Open floor plan? YES  NO  An office or study? YES  NO

Formal dining room? YES  NO  Patio/deck? YES  NO  Sprinkler system? YES  NO

Do you want a garage? YES  NO  NO PREFERENCE

If yes, how many garage spaces? 1  2  3  4+  NO PREFERENCE

If yes, do you want a heated garage? YES  NO  NO PREFERENCE

What size lot would you prefer? SMALL  MEDIUM  LARGE  SPECIFIC ACREAGE \_\_\_\_\_

Is mature landscaping important to you? YES  NO

Are there any other specific features that were not addressed in this questionnaire that you would like to be factored into your property search?

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Are you currently working with another real estate agent? YES  NO

Are you in an Exclusive Buyer Agency Contract with another agent? YES  NO

## contact information

Daytime phone: \_\_\_\_\_

Evening phone: \_\_\_\_\_

Mobile phone: \_\_\_\_\_

Text: \_\_\_\_\_

Email address: \_\_\_\_\_

Thank you for taking the time to complete this questionnaire!